



Join forces with AEF.  
So that ISOBUS works.  
In development.  
And in practice.



Practice demands  
full functionality.



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Development demands  
clear guidelines.



Welcome to AEF!

- ▶ Support for the dealer.
- ▶ Performance for the farmer.
- ▶ Benefit for your brand.



## DEVELOPMENT

For dealers and customers, it is very confusing when different manufacturers use different names and descriptions for ISOBUS functionalities. In addition, the individual technical definition can deviate considerably. This is a situation which hinders technical cooperation in the area of cross-manufacturer compatibility and makes it harder for engineers and practitioners to understand and compare functionalities of different manufacturers.



The members of AEF no longer have to worry about that. They use the AEF ISOBUS functionality concept and therefore the option of every functionality being defined as an independent "module" on the ISOBUS.



What implement can I operate with the ISOBUS terminal of my tractor? What functionalities does the vehicle-trailer combination support?



Can I continue to use my existing terminal when I buy a new tractor? And what about the joystick?



Which dealer is responsible if a tractor and implement from different manufacturers don't work properly together?

## PRACTICE

Tractors and implements are combined in numerous ways by farmers and agricultural service providers. From an electronic point of view, ISOBUS provides the key for this. It is all the more frustrating when – in spite of a shared standard – many implements still require their own terminal, or some of the functions cannot be accessed.

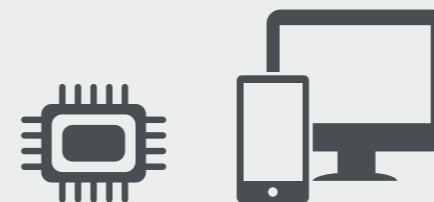


The members of AEF no longer have to worry about that. They complete the AEF ISOBUS conformance test, have their products certified and publish the results in the AEF ISOBUS Database.

Give your customers answers.  
Become a member of AEF!  
Register at [www.aef-online.org/membership](http://www.aef-online.org/membership)

## Our vision: Cross-manufacturer compatibility.

AEF's objective is to eliminate compatibility problems and discrepancies in the description of ISOBUS products from different brands at an international level. Over 200 manufacturers are already using AEF tools to their own advantage. You can benefit too!



- ▶ The AEF ISOBUS functionality concept accelerates your product development.
- ▶ The AEF ISOBUS conformance test provides operational reliability in practice.
- ▶ The AEF ISOBUS certified label provides clarity for your dealers and customers.
- ▶ The AEF ISOBUS Database provides quick, detailed and reliable information about the specific functions of a product and compatibility with other products.

# Welcome aboard!



Around 200 member companies are already getting involved in the cross-manufacturer compatibility of ISOBUS products. We would be delighted to have you join them in the future! Have your ISOBUS products certified and use the AEF ISOBUS Database to demonstrate the full benefits of your products to dealers and farmers. A product can be a vehicle, implement or control element of a brand. Farm Management Information Systems (FMIS) also count as products.

As of 1st January 2018, there will be two licence models for members to list their certified products in the Database:

- ▶ The **standard licence** with €600.00 per product for up to 18 products per year.
- ▶ The **premium licence** with €11,000.00 per year for an unlimited number of products.

Further information is available at [www.aef-online.org](http://www.aef-online.org).

We are also offering a special benefit until 31st December 2017: Upload the first products to the Database by the end of this year and you won't be charged in the first six months. Get in touch!