

Agricultural Industry Electronics Foundation “AEF e.V.”

Rev.13

Rules of Procedure Appendix A – Financial Policy

Appendix A – Content

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Background information

Appendix A was added to the AEF Rules of Procedure after consideration and approval by the AEF Steering Committee, and to be consistent with the AEF Articles of Association. Appendix A is valid and effective from the date signed by the AEF Chairman and Vice Chairman as stated below.

AEF membership benefits

- **Participate actively in AEF Project Teams**
Members are actively involved in the project teams and influence their results.
- **ISOBUS knowledge and AEF Guidelines**
Being a member helps companies with its product development by giving access to the latest ISOBUS knowledge.
- **Use the AEF Diagnostic Tool**
Equipment companies, Dealers and Service teams can use the AEF ISOBUS Check Tool in order to speed up troubleshooting of an ISOBUS issue across manufacturers.
- **AEF Testing environment**
AEF Membership helps to make ISOBUS systems compatible with products of other manufacturers through Plugfests by testing new Functionalities. This helps to speed up the ISOBUS product development within companies.
- **Influence ISOBUS standard**
Being part of an industry round table and contribute to AEF Guidelines complementing the ISOBUS standard.

- **AEF Conformance testing**
Use the AEF Conformance Test Tool to accelerate development of products towards ISOBUS compatibility and the final AEF ISOBUS Certification by an AEF recognized Test Lab.
- **Compatibility**
Ensure compatibility of products at all levels of development.
- **Visibility in the AEF ISOBUS Database**
Certified ISOBUS products can be seen in the AEF ISOBUS Database.
- **AEF ISOBUS Certification**
Products need to be certified by one of the AEF recognized Test Laboratories.
- **AEF support**
AEF supports global membership through development and market penetration.
- **Influence other proposed standards**
Being part of an industry round table and contribute to AEF Guidelines on other areas in the Agriculture Electronics domain.

§ 1 AEF Core Members Contribution

At the beginning of each calendar year AEF will generate an invoice for annual Core Members Contribution, as follows: **75,000 EUR** per calendar year

The payment terms for the Core Members Contribution is 30 days. Should the Core Member fail to pay the invoice in a timely manner, the procedure for reminding, and potentially termination is described below.

§ 2 AEF Service Charge for General Members

Immediately after accepting the membership application, AEF will invoice an annual service charge, as follows: **3.000 EUR** per 12 month period. The service charge will be invoiced automatically to the General Member each year until the termination of the membership. The procedure for ordering, reminding, and termination is described below.

Exemptions to AEF Service Charge:

- Universities
- Research Institutes
- Nonprofit organizations and associations

§ 3 AEF License Fees for Services and Tools

The following fees will be charged for the use of tools developed by AEF or which have been developed on its behalf. The annual fees will be charged as follows.

- AEF ISOBUS Database

AEF Database license – Standard	750 EUR per product ¹⁾ per 12 month period (or part thereof) (Over 18 products – automatically updated to Premium)
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AEF Database license - Premium	13.750 EUR per 12 month period Unlimited number of product ¹⁾ uploads to the AEF ISOBUS Database
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¹⁾ A product is regarded as one product model (consisting of components or software versions)

- AEF Conformance Test license

Single license fee	12.000 EUR	per 12 month period
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Multi license fee	4.000 EUR	per 12 month period ²⁾
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Flat rate license fee	27.000 EUR	per 12 month period for unlimited number of licenses
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²⁾ Over 3 multi licenses – automatically updated to Flat rate

- PKI licenses fees

PKI entrance price (for new PKI user)	3.500 EUR
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- For the first 12 month
- Includes maintenance fee

Yearly PKI maintenance license	1.200 EUR
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- Includes unlimited requests for Development certificates
- Starting in the second year
- License can be cancelled, but PKI entrance price would apply if re-subscribing in the future

Package pricing for production certificates

- This is in addition to an active PKI maintenance license
- However, the price of a production certificate package is a one-time fee and does not expire. It is valid until all the certificates have been downloaded.
- Packages
 - **3.000 EUR** for max. 5 production certificates
 - **4.000 EUR** for max. 10 production certificates
 - **6.000 EUR** for max. 20 production certificates
 - **10.000 EUR** for max. 50 production certificates
 - **15.000 EUR** for max. 100 production certificates
 - **20.000 EUR** for max. 200 production certificates

§ 4 Ordering and Payment Procedure for Services Charges and License Fees

Orders for member contributions, services charges, license fees, etc. can be done in written form by e-mail or online. After receipt and approval of such order, AEF will send a confirmation and a corresponding invoice to the member. After receipt of the payment for such invoice AEF will give access to the ordered tool. Each year the license fee for such tools ordered will be invoiced automatically to the member until the cancellation of the order, either by the member, or AEF.

§ 5 Reminding Procedure for Core Members Contribution, Services Charges and License Fees, Termination

Should a member fail to pay an invoice within 2 months after it has been sent by AEF, a 1st reminder will be sent to the member.

In case, that a member should not react to such 1st reminder within 1 month, a 2nd reminder will be sent to the member, this time including a deadline for the payment of the invoice.

Should a member fail again to pay the invoice, a 3rd reminder will be sent, indicating the deadline when the general membership will be terminated, or when the access to the licensed products will be blocked.

In the event of such termination a member will not be authorized any longer

- to use any of the licensed AEF products or parts of thereof (in case of termination of the license)
- to access any of AEF member services, such as attend AEF meetings, AEF project team meetings or any other event or service dedicated to AEF General Members only.

In case of Core members, the AEF Steering Committee will decide either to downgrade the Core Member to General Member status or terminate the relationship.


§ 6 Resolving Termination Status

In case a member would like to remove the cause of the termination, the member and AEF shall negotiate in good faith with the goal to find a solution acceptable for both parties.

AEF Steering committee resolutions dated on September 18, 2024 and October 24, 2024

Signed by:


 Andrew Olliver
 (Chairman)


 Adrian Hackfort
 (Vice-Chairman)