

# Agricultural Industry Electronics Foundation “AEF e.V.”

Rev. 9

## Rules of Procedure Appendix A – Financial Policy

### Appendix A – Content

- A-1 Core Members Contribution
- A-2 Member Service Charges and Exemptions
- A-3 License Fees for Services and Tools
- A-4 Ordering and Payment Procedure
- A-5 Reminding Procedure and Termination Status
- A-6 Resolving of Termination Status

### A-0 Background information

Appendix A was added to the AEF Rules of Procedure after consideration and approval by the AEF Steering Committee, and to be consistent with the AEF Articles of Association. Appendix A is valid and effective from the date signed by the AEF Chairman and Vice Chairman as stated below.

#### **AEF membership benefits**

- **Participate actively in AEF Project Teams**  
Members are actively involved in the project teams and influence their results.
- **ISOBUS knowledge and AEF Guidelines**  
Being a member helps companies with its product development by giving access to the latest ISOBUS knowledge.
- **Use the AEF Diagnostic Tool**  
Equipment companies, Dealers and Service teams can use the AEF ISOBUS Check Tool in order to speed up troubleshooting of an ISOBUS issue across manufacturers.
- **AEF Testing environment**  
AEF Membership helps to make ISOBUS systems compatible with products of other manufacturers through Plugfests by testing new Functionalities. This helps to speed up the ISOBUS product development within companies.

- **Influence ISOBUS standard**  
Being part of an industry round table and contribute to AEF Guidelines complementing the ISOBUS standard.
- **AEF Conformance testing**  
Use the AEF Conformance Test Tool to accelerate development of products towards ISOBUS compatibility and the final AEF ISOBUS Certification by an AEF recognized Test Lab.
- **Compatibility**  
Ensure compatibility of products at all levels of development.
- **Visibility in the AEF ISOBUS Database**  
Certified ISOBUS products can be seen in the AEF ISOBUS Database.
- **AEF ISOBUS Certification**  
Products need to be certified by one of the AEF recognized Test Laboratories.
- **AEF support**  
AEF supports global membership through development and market penetration.
- **Influence other proposed standards**  
Being part of an industry round table and contribute to AEF Guidelines on other areas in the Agriculture Electronics domain

## **A-1 AEF Core Members Contribution**

At the beginning of each calendar year AEF will generate an invoice for annual Core Members Contribution, as follows: **60,000 EUR** per year

The payment terms for the Core Members Contribution is 30 days. Should the Core Member fail to pay the invoice in a timely manner, the procedure for reminding, and potentially termination is described underneath.

## **A-2 AEF Service Charge for General Members**

Immediately after accepting the membership application, AEF will invoice an annual service charge, as follows: **2.400 EUR** per year. The service charge will be invoiced automatically to the General Member each year until the termination of the membership. The procedure for ordering, reminding, and termination is described underneath.

### **Exemptions to AEF Service Charge:**

Universities

Research Institutes

Nonprofit organizations and associations

### **A-3 AEF License Fees for Services and Tools**

For the use of tools developed by AEF or which have been developed on its behalf, AEF will charge annual license fees as follows.

#### 1. AEF ISOBUS Database

AEF Database License - Standard	<b>600 EUR</b> per year per product upload to the AEF ISOBUS Database (up to 18 products)
---------------------------------	---

AEF Database License - Premium	<b>11.000 EUR</b> per year Unlimited number of products can be uploaded to the AEF ISOBUS Database
--------------------------------	--

#### 2. AEF Conformance Test License

Single license fee:	<b>8.000 EUR</b> per year
---------------------	---------------------------

Multi license fee:	<b>2.500 EUR</b> per year
--------------------	---------------------------

Flat Rate fee:	<b>18.000 EUR</b> per year for unlimited number of licenses
----------------	---

3. AEF WBT License	<b>2.500 EUR</b> per year
--------------------	---------------------------

4. AEF PKI License	<b>5.000 EUR</b> per year (<= 20 PKI certificates)
--------------------	--

	<b>7.000 EUR</b> per year (<= 200 PKI certificates)
--	---

	<b>10.000 EUR</b> per year (> 200 PKI certificates)
--	---

### **A-4 Ordering and Payment Procedure for Services Charges and License Fees**

Orders for member contributions, services charges, license fees, etc. can be done in written form by e-mail or online. After receipt and approval of such order, AEF will send a confirmation and a corresponding invoice to the member. After receipt of the payment for such invoice AEF will give access to the ordered tool. Each year the license fee for such tools ordered will be invoiced automatically to the member until the cancellation of the order, either by the member, or AEF.

**A-5 Reminding Procedure for Core Members Contribution, Services Charges, and License Fees, Termination**

Should a member fail to pay an invoice within 2 months after it has been sent by AEF, a 1<sup>st</sup> reminder will be sent to the member.

In case, that a member should not react to such 1<sup>st</sup> reminder within 1 month, a 2<sup>nd</sup> reminder will be sent to the member, this time including a deadline for the payment of the invoice.

Should a member fail again to pay the invoice, a 3<sup>rd</sup> reminder will be sent, indicating the deadline when the general membership will be terminated, or when the access to the licensed products will be blocked.

In the event of such termination a member will not be authorized any longer

- o to use any of the licensed AEF products or parts of thereof (in case of termination of the license)
- o to access any of AEF member services, such as attend AEF meetings, AEF project team meetings or any other event or service dedicated to AEF General Members only.


In case of Core members, the AEF Steering Committee will decide either to downgrade the Core Member to General Member status, or terminate the relationship.

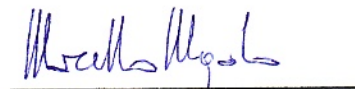
**A-6 Resolving Termination Status**

In case a member would like to remove the cause of the termination, the member and AEF shall negotiate in good faith with the goal to find a solution acceptable for both parties.

AEF Chair Group's resolution dated February 11, 2019

Signed by:

  
\_\_\_\_\_  
Peter van der Vlugt  
(Chairman)

  
\_\_\_\_\_  
Marcello Mongiardo  
(Vice Chairman)

Date: 11 - FEB - 2019

Date: 11 Feb 2019